quite evident that it is a real conversion because of the lives that they live from that point on. But in most cases there is a long period, long or short period of preparation. I visited a church down in S. Carolina where a man had been preaching the word of God faithfully for years, and he had been presenting God's truth and the people in the congregation loved him. for the fine work that he was doing in a quiet way. And then he got an evangelist in who just stirred the people with his splendid messages and one of the leaders of the congregation came forward in the meeting and confessed Christ and through the rest of his life gave praise to this evangelist for having been the one who had led him to the knowledge of the Lord, and the minister who had been giving these fine presentation of Christian truth often felt rather hurt when this man would publicly declare how much he owed to this evangelist. and I don't think That there there is any doubt that it was the faithful presentation he had been hearing from this minister which led MY laid the foundation and prepared himself for the point where he would make this definite commitment whin this evangelist came and pressed the question to him. I doubt if the evangelist's messages would in this case have done the work without the preparation before. Preparation is usually necessary but not always. Follow up is also very vital. But gringing/to commitment is essential. Now some have special gifts. God desires certain people to work in certain aspects of Christian work God gives athers particular gifts in leading people to the acceptance of Christ, but all should have great interest in this phase. This is a primary primary part of the obligation of every Christian whether he has a special gift in this direction or not, it is his obligation to be greatly interested in this; to do what he can to help toward it. I remember hearing Dr. Reuben Torrey, the great evangelist who I heard many times and from whom I received great blessing. And I ramember hearing him tell how as he presensed the Word of God and ke as he pointed out the duties of leading people to the knowledge of Christ, his wife became very disturbed. And she said to him, I am preparing doing everything the meals, I am trying to give you a good home, I am trying to de everything I can to help in you, but she said You are the one who is leading the souls to Christ and doing