

in dealing with labor difficulties. And he said he would get together with - here were a group of laboring men, here were the representatives of the employers. And these laboring men said, "We've got to have this, we've got to have this." And these employers said, "It's got to be this way, it's got to be this way." And they were talking very vociferously about what they wanted. He said he would get each group apart by itself and he would say, "Well, now what is it you really want? What is the thing that's really in your mind." And he said when he would get them alone and get them to think it through they would find that in most cases the thing they were talking so vociferously about was not the real subject ~~XXXX~~ at all. And very, very frequently he could find what these people wanted and find what these people wanted and what they really wanted didn't conflict at all. But there was a personal animosity which got them to opposing each other on issues which really were not vital to either one and he could find out a way how these could get what they wanted without displeasing these at all and these could get what they wanted without displeasing these. Because what they really wanted they were not expressing. And that is true of every one of us. That is of course the great discovery that Freud made - the discovery of the common factor of the human race. The discovery that what people say or even what they think is not necessarily what they really are thinking. But that underneath there are thoughts and feelings and emotions which sway us and move us and we don't understand them. And the surface of our minds is like the waves on the surface of the ocean with the strong pressures underneath that we don't even see but that determine what happens. I think Freud misinterpreted some of these pressures. I think he made some very bad conclusions which are not warranted by facts but his basic formula I think is one with which he did a great service to the world in calling attention to it. But it was not a new discovery of Freud's of something which was not previously known. The Bible tells us that the heart of man is deceitful and desperate of wickedness. Freud thought it was just one particular kind of wickedness and he tried to find that particular kind in every person with whom he talked. I guess he found it in enough of them to make him think that that was the basic difficulty with everyone. But there are other kinds of wickedness which are just as bad and just as important as the type that Freud dredged up. But the Bible had already told us what Freud discovered there and the Bible tells us here that we have groanings